## CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021



#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors of Ballet Tech Foundation, Inc. and Subsidiary

### Opinion

We have audited the accompanying consolidated financial statements of Ballet Tech Foundation, Inc. (a nonprofit organization) and Subsidiary, which comprise the consolidated statements of financial position as of June 30, 2022 and 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Ballet Tech Foundation, Inc. and Subsidiary as of June 30, 2022 and 2021, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Ballet Tech Foundation, Inc. and Subsidiary and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Ballet Tech Foundation, Inc. and Subsidiary's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.



## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of Ballet Tech Foundation, Inc. and
  Subsidiary's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Ballet Tech Foundation, Inc. and Subsidiary's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Lutz + Can, LLP

New York, New York October 12, 2022

## **CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

# JUNE 30, 2022 AND 2021

	2022	2021
Assets		
Cash and cash equivalents (Notes 1c and 4)		
Without donor restrictions	\$14,285,983	\$12,267,001
With donor restrictions	1,290,000	1,045,000
Unconditional promises to give (Notes 1d and 5)		
Without donor restrictions	90,750	265,174
With donor restrictions	-	35,000
Investments (Notes 1e and 6)	2,863,610	3,803,087
Accounts receivable	12,477	29,094
Rents receivable, net of allowance of \$268,730 in 2022		
and 2021 (Note 1f)	2,075,526	2,272,677
Prepaid expenses	36,049	29,682
Property and equipment, at cost, net of accumulated		
depreciation (Notes 1h, 8 and 9)	8,943,851	8,755,811
Deferred charges, net (Notes 1g and 7)	263,845	303,720
Deferred rental income (Note 1i)	1,186,192	895,696
Reserve fund - condominium association (Note 9a)	396,000	396,000
Total Assets	\$31,444,283	\$30,097,942
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$ 192,255	\$ 250,114
Prepaid tenant rental escalations and other income	52,048	50,818
Special assessments payable (Note 8)	-	15,205
Security deposits payable	16,286_	21,974
Total Liabilities	260,589_	338,111
Commitments and Contingencies (Notes 11 and 13)		
Net Assets		
Without Donor Restrictions		
Board designated reserve (Note 3a)	2,000,000	800,000
Other	27,893,694	27,879,831
Total Without Donor Restrictions	29,893,694	28,679,831
With Donor Restrictions (Note 3b)	1,290,000_	1,080,000
Total Net Assets	31,183,694	29,759,831
Total Liabilities and Net Assets	\$31,444,283	\$30,097,942
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## **CONSOLIDATED STATEMENTS OF ACTIVITIES**

# **YEARS ENDED JUNE 30, 2022 AND 2021**

	2022	2021
Changes in Net Assets Without Donor Restrictions		
Revenue and Other Support		
Contributions (Note 5)	\$ 891,339	\$ 670,332
Studio rental income (Note 12)	804,779	614,976
New York City Department of Education rental income (Note 12)  Net rental income - Theater Unit, net of direct expenses of	1,206,706	1,056,494
\$917,242 (2022) and \$822,716 (2021) (Note 11a)	2,113,833	2,110,781
Joyce Theater box office revenue	31,301	-
Forgiveness of debt - Paycheck Protection Program (Note 10)	-	307,700
Net investment income (Note 6)	13,956	8,272
Reimbursed expenses and miscellaneous income	129,658	70,961
	5,191,572	4,839,516
Net assets released from restrictions		
Satisfaction of time and program restrictions	330,000	922,754
Total Revenue and Other Support	5,521,572	5,762,270
Expenses		
Program Services	3,630,739	2,955,429
Supporting Services	<u> </u>	
Management and general	350,834	258,173
Fundraising	326,136	296,997
Total Supporting Services	676,970	555,170
Total Expenses	4,307,709	3,510,599
Increase in Net Assets Without Donor Restrictions	1,213,863	2,251,671
Changes in Net Assets With Danes Bestuisties		
Changes in Net Assets With Donor Restrictions	F 40 000	00.000
Contributions (Note 5)	540,000	80,000
Net assets released from restrictions	(330,000)	(922,754)
Increase (Decrease) in Net Assets With Donor Restrictions	210,000	(842,754)
Increase in net assets	1,423,863	1,408,917
Net assets, beginning of year	29,759,831	28,350,914
Net Assets, End of Year	¢31 102 60 <i>1</i>	\$29,759,831
Net Assets, Lilu VI Teal	\$31,183,694	Ψ23,1 33,031

### **CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES**

### **YEARS ENDED JUNE 30, 2022 AND 2021**

2022 2021 Program Program **Services Supporting Services Supporting Services Services** The Ballet Management The Ballet Management Total Total and General **Tech School Fundraising** Total **Expenses Tech School** and General **Fundraising Total Expenses** \$293,712 Salaries and wages \$ 1,538,182 \$ 103,493 \$ 190,219 \$1,831,894 \$ 1,385,624 \$ 93,273 \$ 182,248 \$275,521 \$1,661,145 Employee benefits and payroll taxes 305,221 20,535 37,745 58,280 363,501 281,190 20,825 40,421 61,246 342,436 124,028 227,964 351,992 1,666,814 114,098 222,669 336,767 **Total Personnel Expenses** 1,843,403 2,195,395 2,003,581 Production consultants 90,269 11,512 3,838 15,350 105,619 24,084 3,930 1,280 5,210 29,294 113,235 12,472 4,157 129,864 89,911 5,306 21,629 Professional fees and services 16,629 16,323 111,540 Artistic consultants 149,375 149,375 1,383 1,383 782,417 13,476 Owned space expenses 626,065 117,264 39,088 156,352 525,407 39,493 52,969 578,376 Rented space expenses 42,113 42,113 8,392 8,392 Insurance 56,353 10,567 3,522 14,089 70,442 54,207 9,888 3,221 13,109 67,316 36,212 2,295 2,295 Production expenses 36,212 Travel and sustenance 194,379 194,379 141,115 53 31 84 141,199 20,068 20,068 20,068 26,855 26,855 Printing, postage, etc. 26,855 4,470 3,030 42 15 Marketing and promotion 4,470 57 3,087 Dancewear and other school expenses 68,159 68,159 35,098 35,098 2,742 11,344 5,690 17,034 8,633 11,375 Office operations 62,384 79,418 46,960 58,335 Real estate taxes 130,865 24,537 8,179 32,716 163,581 155,737 28,748 9,363 38,111 193,848 Miscellaneous expenses 6,438 294 691 985 6,682 1,096 357 1,453 7,423 8,135 312,018 222,304 Total expenses before depreciation 3,423,720 313,197 625,215 4,048,935 2,761,115 285,315 507,619 3,268,734 Depreciation 207,019 38,816 12,939 51,755 258,774 194,314 35,869 11,682 47,551 241,865 **Total Expenses** \$ 3,630,739 \$ 350,834 \$ 326,136 \$676,970 \$4,307,709 \$ 2,955,429 \$ 258,173 \$ 296,997 \$555,170 \$3,510,599

# **CONSOLIDATED STATEMENTS OF CASH FLOWS**

# **YEARS ENDED JUNE 30, 2022 AND 2021**

	2022	2021
Cash Flows From Operating Activities		
Increase in net assets	\$ 1,423,863	\$ 1,408,917
Adjustments to reconcile increase in net assets to net cash provided (used) by operating activities:		
Depreciation	392,792	378,931
Amortization	39,875	39,875
Unrealized loss on investments	19,477	29,517
Contributions for property and equipment acquisitions	(20,000)	(15,000)
Forgiveness of debt - Paycheck Protection Program (Increase) decrease in:	-	(307,700)
Unconditional promises to give	209,424	(175,924)
Accounts receivable	16,617	24,041
Rents receivable	197,151	(2,003,809)
Prepaid expenses	(6,367)	4,534
Deferred rental income Increase (decrease) in:	(290,496)	(290,496)
Accounts payable and accrued expenses	(57,859)	45,260
Prepaid tenant rental escalations and other income	1,230	33,432
Security deposits payable	(5,688)	793
Net Cash Provided (Used) By Operating Activities	1,920,019	(827,629)
Cash Flows From Investing Activities		
Proceeds from sale of investments	7,168,889	5,768,166
Purchase of investments	(6,248,889)	(5,248,166)
Acquisition of property and equipment	(596,037)	(425,583)
Contributions for property and equipment acquisitions	20,000	15,000
Net Cash Provided By Investing Activities	343,963	109,417
Net increase (decrease) in cash and cash equivalents	2,263,982	(718,212)
Cash and cash equivalents, beginning of year	13,312,001	14,030,213
Cash and Cash Equivalents, End of Year	\$15,575,983	\$13,312,001

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

### Note 1 - Organization and Summary of Significant Accounting Policies

### a - Organization

Ballet Tech Foundation Inc. is committed to introducing New York City public school children to the beauty, integrity, and joy of dance. Annually, the Organization provides the rigorous dance training necessary to fulfill and nurture students' intrinsic dance talents, all tuition free.

Odette LLC is a Delaware Limited Liability Company formed on April 6, 2006 and owned 100% by Ballet Tech Foundation Inc. Odette LLC owns the Theater Unit at the 890 Broadway Condominium in New York, New York.

### b - Principles of Consolidation

The consolidated financial statement include the accounts of Ballet Tech Foundation, Inc. and Odette LLC (collectively referred to as the "Organization"). All significant intercompany transactions and accounts have been eliminated.

#### c - Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all highly liquid debt instruments, purchased with a maturity of three months or less and money market funds, to be cash equivalents.

### d - Contributions and Unconditional Promises to Give

Contributions received are recorded as net assets with or without donor restrictions depending on the existence and/or nature of any donor restrictions.

Contributions are recognized when the donor makes a promise to give to the Organization, that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restriction if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are released to net assets without donor restrictions. Conditional promises to give that have measurable performance or other barrier and a right of return are not recognized until the conditions on which they deposited have been met.

The Organization uses the allowance method to determine uncollectible promises to give. The allowance is based on prior years' experience and management's analysis of specific promises made.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

### Note 1 - Organization and Summary of Significant Accounting Policies (continued)

### e - Investments and Fair Value Measurements

The Organization reflects investments in certificates of deposit at fair value in the statement of financial position. Interest, dividends, gains and losses on investments are reflected in the statement of activities as increase and decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or by law. Investment income restricted by the donor is reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the income is recognized.

Generally accepted accounting principles establish a fair value measurement hierarchy that prioritizes the inputs to valuation techniques. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs consist of unobservable inputs and have the lowest priority. The Organization uses the higher priority valuation techniques based on available inputs to measure fair values. The fair value of the Organization's investments is measured using Level 1 inputs, quoted prices in active markets.

#### f - Rents Receivable

Rents receivable are reported at the outstanding balance less an allowance for credit losses when appropriate.

#### g - Deferred Charges

All costs are amortized using the straight-line method. Leasing costs are being amortized over the related lease term. Condominium closing costs are amortized over thirty-nine years.

### h - Property and Equipment

Property, furniture, equipment and studio improvements are recorded at cost. Donations of property and equipment are recorded as support at their estimated fair value. Depreciation is computed using the straight-line method over the estimated useful life of the asset.

#### i - Deferred Rental Income

The Organization records rental income associated with one of its leases on a straight-line basis over the life of the lease. The difference between the straight-line amount and the amount actually received during the year is recorded as an asset and additional income in the accompanying consolidated financial statements.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

## Note 1 - Organization and Summary of Significant Accounting Policies (continued)

### j - Financial Statement Presentation

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

#### Net Assets Without Donor Restrictions

Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Organization's management and Board of Trustees.

#### Net Assets With Donor Restrictions

Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

#### k - Functional Allocation of Expenses

The consolidated financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Expenses are applied directly to programs where applicable or allocated on a reasonable and consistent basis. A substantial portion of the Organization's expenses are directly related to program activities. The expenses that are allocated include salaries and employee benefits, general office expenses, occupancy costs, depreciation, and insurance which are allocated based on an estimate of time and effort.

### I - Revenue Recognition

The Organization has multiple revenue streams that are accounted for as exchange transactions including box office revenue and studio and other rental income.

When applicable, box office revenue includes ticket sales which are generally collected prior to the date of the performance, which is recognized as income during the period of the performance. Box office revenue related to performances taking place in future periods is recorded as deferred income.

Studio and other rental income is recognized over the period that the rental takes place. For one of the leases, rental income is recognized ratably over the rental term on a straight-line basis.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### JUNE 30, 2022 AND 2021

## Note 1 - Organization and Summary of Significant Accounting Policies (continued)

### m - Prior Year Information

For comparability, certain amounts for the year ended June 30, 2021 have been reclassified, where appropriate, to conform to the financial statement presentation used for the year ended June 30, 2022.

### n - Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### o - Tax Status

Ballet Tech Foundation, Inc. is a not-for-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and has been designated as an organization which is not a private foundation.

Odette, LLC is a Delaware Limited Liability Company. The results of its operations are reportable on the tax return of the Ballet Tech Foundation, Inc.

### p - Subsequent Events

The Organization has evaluated subsequent events through October 12, 2022, the date that the financial statements are considered available to be issued.

### Note 2 - Information Regarding Liquidity and Availability

The Organization operates with a balanced budget for each fiscal year based on the revenues expected to be available to fund anticipated expenses. A substantial portion of annual revenue is comprised of rentals and contribution revenue raised during the current year, and revenue from other sources earned during the year. The Organization considers general expenditures to consist of all expenses related to its ongoing program activities, and the expenses related to general, administrative, and fundraising activities undertaken to support those services.

The Organization regularly monitors liquidity to meet its operating needs and other commitments and obligations, while seeking to maximize the investment of its available funds. Management prepares regular cash flow projections to determine liquidity needs. Financial assets in excess of daily cash requirements are invested in certificates of deposit and money market funds.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

### **Note 2 - Information Regarding Liquidity and Availability (continued)**

The Organization's financial assets as of June 30, 2022 and 2021 and those available to meet cash needs for general expenditures within one year are summarized as follows:

	2022	2021
Financial Assets at Year End:		
Cash and cash equivalents	\$15,575,983	\$13,312,001
Unconditional promises to give	90,750	300,174
Investments	2,863,610	3,803,087
Accounts and rents receivable	2,088,003	2,301,771
Total Financial Assets	20,618,346	19,717,033
Less: Amounts not Available to be Used within One Year: Net assets with donor restrictions, subject to expenditure for specific purposes or passage of time	(1,290,000)	(1,080,000)
Plus: Net assets with restrictions to be met in less than		
one year	275,000	330,000
Less: Long-term accounts and rents receivable	(1,535,790)	(2,195,053)
Less: Board designated reserve	(2,000,000)	(800,000)
Financial Assets Available to Meet General		
Expenditures within One Year	<u>\$16,067,556</u>	<u>\$15,971,980</u>

In addition to these financial assets available within one year, the Organization's board designated reserve could be made available at any time to meet cash needs for general expenditures at the discretion of the Board.

### Note 3 - Restrictions and Designations on Net Assets

# a - Net Assets Without Donor Restrictions- Board Designated Reserve

The board designated cash reserve represents funds specifically reserved by the Board for future activities of the Organization. During the year ended June 30, 2022, the Board approved a transfer of \$1,200,000 from the Organization's undesignated net assets without donor restrictions to its board designated reserve.

### b - Net Assets With Donor Restrictions

Net assets with donor restrictions represent contributions to the Organization, which are restricted to either future periods or future programs.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### JUNE 30, 2022 AND 2021

### Note 4 - Concentration of Credit Risk

The Organization maintains cash balances in various financial institutions located in New York, New York. The balances are insured by the Federal Deposit Insurance Corporation up to \$250,000 for each institution.

### Note 5 - <u>Unconditional Promises to Give and Contributions</u>

Unconditional promises to give are due in less than one year. Uncollectible promises are expected to be insignificant.

At June 30, 2022 and 2021, approximately 84% and 76%, respectively, of unconditional promises to give were from one donor.

During the year ended June 30, 2022, two donors accounted for approximately 56% of public support.

During the year ended June 30, 2021, two donors accounted for approximately 40% of public support.

### Note 6 - Investments

Investments, which are classified as Level 1 in the fair value hierarchy, consist of the following at June 30:

	202	2022		21
	Cost	Fair Value	Cost	Fair Value
Certificates of deposit	\$2,880,000	\$2,863,610	\$3,800,000	\$3,803,087

Net investment income is summarized as follows:

	2022	2021
Interest and dividends Unrealized loss	\$33,433 <u>(19,477)</u>	. ,
	<u>\$13,956</u>	<u>\$ 8,272</u>

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**JUNE 30, 2022 AND 2021** 

## Note 7 - <u>Deferred Charges</u>

Deferred charges consist of the following at June 30:

	2022	2021
Condominium closing costs	\$133,375	\$133,375
Theater unit leasing costs	<u>373,625</u>	373,625
	507,000	507,000
Less: Accumulated amortization	<u>(243,155</u> )	(203,280)
	<u>\$263,845</u>	\$303,720

## Note 8 - Property and Equipment

Property and equipment consist of the following at June 30:

	Life	2022	2021
Condominium units (Note 8a)	5-39 years	\$ 1,780,074	\$ 1,780,074
Theater Unit (Note 8b)	5-39 years	8,965,667	8,965,667
Studio improvements	20 years	4,743,966	4,398,900
Roof replacement	32 years	324,048	324,048
Office furniture and equipment	5-10 years	482,557	453,678
Fire panel	20 years	226,472	226,472
Production equipment	3-5 years	88,898	88,898
Pianos	10 years	114,205	114,205
Freight elevator	32 years	438,389	438,389
Façade work	5-39 years	262,800	-
Construction in progress		16,375	72,288
		17,443,451	16,862,619
Less: Accumulated depreciation		(11,249,273)	(10,856,481)
		6,194,178	6,006,138
Land - Theater Unit		2,749,673	2,749,673
Total		<u>\$ 8,943,851</u>	<u>\$ 8,755,811</u>

Depreciation expense for the years ended June 30, 2022 and 2021 was \$392,792 and \$378,931, respectively, including \$134,018 and \$137,066 related to the Theatre Unit, which is netted with rental income on the consolidated statement of activities.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

### Note 8 - Property and Equipment (continued)

The 890 Broadway Condominium levied a special assessment of \$438,389 for the replacement of the freight elevator. As of June 30, 2021, the Organization had paid \$423,184 of the assessment; the remaining \$15,205 was paid during the year ended June 30, 2022.

### Note 9 - Investment in Condominium Units and Investment in Theater Unit

### a - Investment in Condominium Units

In 1986, the Organization purchased, jointly with Ballet Theatre Foundation, Inc. ("ABT"), the building at 890 Broadway, New York City (the "Building"). In 1997, the Organization and ABT effected a condominiumization of the building (in accordance with a declaration of condominium dated June 4, 1997).

Under the declaration of condominium, four condominium units were created. The Organization owns three units representing the first, fifth, sixth, seventh and eighth floors, and ABT owns one unit representing the second, third and fourth floors.

The Board of Managers of the condominium maintains a reserve fund in accordance with the declaration of condominium and has the ability to assess the unit owners in order to replenish the reserve fund or to increase it as necessary. The Organization's current share of the reserve fund of \$396,000 has been reflected in the accompanying consolidated statement of financial position.

### b - Theater Unit

The Organization owns the first floor unit via a wholly owned subsidiary, Odette LLC. This unit is leased to a tenant who uses the space as a movie theater (Note 11a). Net rental income for the years ended June 30, 2022 and 2021 totaled \$2,113,830 and \$2,110,781 respectively.

### Note 10 - Loan Payable

On May 1, 2020, the Organization received a loan totaling \$307,700 under the Paycheck Protection Program administered by the U.S. Small Business Administration. The loan bore interest at 1% per annum and was due April 5, 2022. It was forgiven in April 2021 since the Organization met certain employee retention requirements and the funds were used for eligible expenses.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### JUNE 30, 2022 AND 2021

### Note 11 - Commitment and Contingencies

a - In January 2018, the Organization entered into a lease with an unaffiliated tenant occupying the Theater Unit. The term of the lease began January 2, 2018 and expires May 31, 2033. In addition to minimum annual base rent, the tenant is charged additional rent consisting of real estate taxes, condominium common charges and assessments, water, sewer and insurance expenses. During the years ended June 30, 2022 and 2021, rental income consisted of \$2,290,500 of base rent and \$740,575 and \$642,997, respectively, of operating expense reimbursements.

Future minimum lease payments are as follows:

Year Ending June 30,	
2023	\$ 2,026,254
2024	2,315,000
2025	2,315,000
2026	2,315,000
2027	2,315,000
Thereafter, through May 31, 2033	14,904,581

The tenant occupying the Theater Unit was forced to close on March 16, 2020 because of the COVID-19 outbreak and, as a result, stopped making rent payments. The theater reopened at a reduced capacity on March 5, 2021. In March 2021, the Organization entered into a lease amendment with the tenant whereby unpaid rent accrued during the period from March 16, 2020 until six months following reopening was designated as deferred rent. Said rent will be received in sixty equal monthly payments beginning December 1, 2021. As of June 30, 2022, the outstanding balance due from tenant to Organization totaled approximately \$2,338,858, representing deferred rent and additional rent. The Organization cannot predict with certainty the future rent stream, or if the rent receivable will be fully repaid, but the tenant has (i) given no indication of an intent to abandon the premises or otherwise not resume operations when the law permits it to do so and (ii) not claimed that any of the rent receivable is not due and payable to the Organization. That said, the Organization has recorded an allowance for doubtful accounts in the amount of \$268,730.

- b Government supported projects are subject to audit by the applicable government agencies.
- c In July 2021, the Organization entered into employment agreements with the Artistic Director and the Executive Director, which provide for an annual base salary, an incentive bonus, and certain fringe benefits.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

### Note 12 - Studio Rental Income

The Organization receives rental income for the use of space in the condominium units it owns. During the years ended June 30, 2022 and 2021, \$194,720 and \$239,200 was received from short-term tenants, and \$1,816,765 and \$1,432,270 was received from long-term (permanent) tenants. A significant portion of one of the condominium units is licensed to the New York City Department of Education, which provides academic education to students enrolled in the dance program. The license expires August 31, 2032. During the years ended June 30, 2022 and 2021, \$1,206,706 and \$1,056,494, respectively, was received from the Department of Education (included in the long-term totals above).

Future minimum annual rentals are as follows:

Year Ending June 30	
2023	\$ 936,234
2024	958,686
2025	977,860
2026	997,417
2027	1,017,365
Thereafter	5,588,121

### Note 13 - Pension

The Organization has a tax deferred retirement plan qualified under Section 403(b) of the Internal Revenue Code. The plan covers all non-union full-time employees of the Organization. Employees may make voluntary contributions to the plan up to the maximum amount allowed by the Internal Revenue Service. During the year ended June 30, 2021, the Organization made discretionary contributions in the total amount of \$42,404. During the year ended June 30, 2022, the Organization made matching contributions in the amount of \$33,669.